

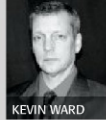
BUZZ-WORTHY CIs



HIRED & PROMOTED
Matthew Bute has been promoted to director of global sales for **Attona**, provider of connectivity solutions for audio, video and IT. He was hired in 2013 as channel/partner marketing manager. Previously, he spent two years at Clare Controls and, before that, nine years as general manager of the integration firm Tempus Electronic Lifestyles.

CastNET has added **Michael Andrews** as the account manager for the gaming market on the East Coast of the U.S. Prior to joining CastNET, Andrews had successful sales experience with companies who marketed gaming and casino technology systems including digital signage systems. He also worked for a casino in Las Vegas as a global marketing manager for slot operations. CastNET is a division of Minneapolis-area Alpha Video & Audio, an award-winning national

integrator of visual communications and digital signage solutions.



Linear LLC has appointed **Kevin Ward** as product line manager in charge of garage door operators, gate operators and telephone entry systems. Ward is a 15-year veteran of Linear, having previously served as engineering manager in the company's Grand Rapids, Mich., location. Ward will report to John LaFond, Linear's vice president of integrated systems, who also leads the company's access control strategic business unit (SBU).



Pro AV signal distribution manufacturer **PESA** announced **Joe Hallman** has joined the company as the marketing manager for the Xstream product line. He will be focused on all aspects of marketing for the multi-path IP streaming appliance, including

competitive analysis, dealer training, and multimedia campaign development.

David Sutton has joined **Xtreme Cables**, a maker of screen protectors, cables, mounts, headphones and other accessories, as product manager. Previously he was the CEO of Cortexa Automation for two years.

BRANCHING OUT

CE distributor **Stamper Presentation Products** announced the opening of a



new field sales office in Seattle and plans to open its first Southwest field sales office in Phoenix by March 2014. The two new branches join the company's other field sales offices located in Amherst, N.Y. (Stamper's headquarters), Atlanta, Miami and Columbus, Ohio. Stamper president & COO Kevin Kelly says the distributor has tripled the size of its Phoenix warehouse and will be expanding the near-capacity Atlanta operation in the new year. According to Kelly, the opening of new field sales offices effectively provides the company with a 100 percent nationwide coverage of its dealer network that will result in a significant increase in in-market sales contacts and product training.

Volutone Distributing has opened its seventh location. The new self-shop facility, located in Irvine, Calif., is open, fully staffed and operational. Volutone has seen steady growth in the custom integration channel, with additional growth from its expanded product secured throughout 2012-13. "With additional category offerings such as intrusion, surveillance, networking and commercial AV technology, we now really set apart," says Volutone president **Trevor Hansen**. "Our new self shop model, which is currently being integrated into all of our locations, will also include dedicated sound and training rooms, expanded hours of operation and additional customer choices, all while maintaining our superior customer service."

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