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# STAMPEDE NAMED NEW U.S. DISTRIBUTOR FOR RADVISION

Stampede to offer RADVISION infrastructure, management suite, desktop video, and mobile video clients

AMHERST, NEW YORK, March 8, 2012 — Strengthening its position as the industry's leading provider of end-to-end video conferencing solutions, Stampede Presentation Products Inc. today entered into an agreement with RADVISION to distribute a suite of RADVISION products within the United States.  The new partnership expands Stampede's offerings for high definition and standard definition video conferencing and gives Stampede's dealers more options when choosing a state-of-the-art video conferencing system.

According to Stampede President Kevin Kelly, "More and more businesses, both small and large, are utilizing video conferencing to save time and money, which makes RADVISION's professional-grade videoconferencing products a very exciting addition to our product range and gives our dealers a greater ability to win more jobs. Stampede is committed to providing our dealers with the best solution for every client, and now withRADVISION's infrastructure, middleware and client-based video solutions, they can specify some of the industry's most reliable, highest-quality systems for all of their video conferencing needs."

RADVISION's General Manager of the Americas, Gaby Koren, said, "Through our new distribution agreement, Stampede is giving its U.S. dealers access to some of the most advanced industry leading videoconferencing products available today.  Our video conferencing solutions are best-in-class, and by teaming with Stampede's resellers nationwide, we now have a best-of-breed, cost-effective video solution that will help them grow their businesses while also protecting the investments of their customers."

The RADVISION product lines offered by Stampede include the SCOPIA MCU, SCOPIA Elite 5000 MCU, and the SCOPIA Desktop PC application.

RADVISION's SCOPIA MCU provides a very cost effective multi-party conferencing solution for an enterprise network. SCOPIA MCUs are optimized for support of standard definition (SD) endpoints but can also fully support high definition (HD) endpoints. SCOPIA MCUs can be used in a cost effective deployment supporting a mixed SD and HD application or can augment a deployment of SCOPIA Elite MCUs for cost effective support of SD endpoints in the network.

The SCOPIA Elite 5000 MCU Series is RADVISION's next generation platform for high definition multi-party conferencing. Utilizing the latest in DSP technology, SCOPIA Elite's advanced media processing supports 1080p HD and provides advanced connectivity, dynamic resource allocation, and individual video layouts per participant yielding uncompromised video performance.

SCOPIA Desktop is designed to meet the demands of high performance video conferencing with a standard PC and Internet connection.  It includes the latest in video technology providing High Definition H.264 for viewing both meeting participants and data collaboration. Its audio system provides echo cancellation, background noise suppression, and is highly resilient to network errors common on the Internet.

## About Stampede

Known for its value-added distribution, Amherst, NY-based Stampede is the leading distributor of presentation equipment including LCD/DLP projectors and flat panel displays. Stampede provides a complete range of brand name presentation equipment to a variety of audio/video, computer, and home theater resellers and integrators in the United States, Canada and Latin America. These resellers rely on Stampede for value-added services in distribution, marketing and solution-based sales. Stampede annually produces the "Big Book of AV," an 816-page catalog and companion website (www.BigBookofAV.com) providing hundreds of sales, installation and spec tips for Stampede's dealers in addition to product details on more than 5,000 SKUs. For more information on Stampede, log onto www.stampedeglobal.com.

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